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#### SHREE OSFM E-MOBILITY LIMITED Corporate Identification Number: U93090MH2006PLC166545

Our Company was incorporated as Om Sai Fleet Management (India) Private Limited on December 28, 2006 under the Companies Act, 1956 with the Registrar of Companies, Maharashtra bearing Registration number 166545. The name of the Company was changed to Shree OSFM E-Mobility Private Limited vide certificate of incorporation, consequent to change of name was issued on May 08, 2023 by the Registrar of Companies, Maharashtra. The status of the Company was changed to public limited and the name of our Company was changed to Shree OSFM E-Mobility Limited vide Special Resolution dated July 21, 2023 pursuant to conversion of the Company into public limited Company. The fresh certificate of incorporation consequent to conversion was issued on August 25, 2023 by the Registrar of Companies, Maharashtra. The Corporate Identification Number of our Company is U93090MH2006PLC166545. For further details of our Company, see "General Information" and "History and Certain Other Corporate Matters' on pages 37 and 87, respectively.

Registered Office: 104, Green Park, Plot No. 2 & 3, Sector 3, Opp. Ghansoli Rly Station, Ghansoli, New Mumbai - 400701, Maharashtra, India;

**Tel No.:** +91 22 27544431; **Email**: <u>cs@shreeosfm.com</u>;

Website: <a href="www.shreeosfm.com">www.shreeosfm.com</a> ; Contact Person: Vikash Jain, Company Secretary & Compliance Officer.

#### ADDENDUM TO THE DRAFT PROSPECTUS DATED SEPTEMBER 26, 2023: NOTICE TO INVESTORS (THE "ADDENDUM")

#### OUR PROMOTERS: RAMNATH CHANDAR PATIL AND NITIN BHAGIRATH SHANBHAG

INITIAL PUBLIC OFFERING OF UP TO 37,84,000 EQUITY SHARES OF ₹10 EACH ("EQUITY SHARES") OF SHREE OSFM E-MOBILITY LIMITED ("OSFM" OR THE COMPANY") FOR CASH AT A PRICE OF ₹ 65 PER EQUITY SHARE (THE "OFFER PRICE"), AGGREGATING TO ₹ 2,459.60 LAKHS ("THE OFFER"). OF THE OFFER, 2,00,000 EQUITY SHARES AGGREGATING TO ₹130.00 LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION"). THE OFFER LESS THE MARKET MAKER RESERVATION PORTION I.E. OFFER OF 35,84,000 EQUITY SHARES OF FACE VALUE OF ₹ 10.00 EACH AT AN OFFER PRICE OF ₹ 65.00 PER EQUITY SHARE AGGREGATING TO ₹2,329.60 LAKHS IS HEREINAFTER REFERRED TO AS THE "NET OFFER". THE OFFER AND THE NET OFFER WILL CONSTITUTE 26.49% AND 25.09%, RESPECTIVELY OF THE POST OFFER PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. FOR FURTHER DETAILS, SEE "TERMS OF THE OFFER" ON PAGE 160 OF THE DRAFT PROSPECTUS.

This is with reference to the Draft Prospectus filed by the Company with the National Stock Exchange of India Limited ("NSE"). Potential Applicants/Bidders may note the followings:

- Under the heading titled "Risk Factor" beginning from page 18 of the Draft Prospectus, certain risk factors shall be amended and/or updated and/or added, as provided 1) beginning on page 3 of the Addendum.
- 2) Under the heading titled "General Information" beginning from page 37 of the Draft Prospectus and accordingly, certain information shall be amended and/ or updated and/ or added, as provided beginning on page 6 of the Addendum.
- Under the heading titled "Objects of the Offer" beginning from page 56 of the Draft Prospectus and accordingly, key assumptions to the working capital projections shall be amended and/ or updated and/ or added, as provided beginning on page 7 of the Addendum.
- Under the heading titled "Business Overview" beginning from page 75 of the Draft Prospectus and accordingly, certain information shall be amended and/or updated and/ or added, as provided beginning on page 8 of the Addendum.
- 5) Under the heading titled "Our Management" beginning from page 90 of the Draft Prospectus and accordingly, certain information shall be amended and/or updated and/ or added, as provided beginning on page 20 of the Addendum.
- Under the heading titled "Management's Discussion and Analysis Of Financial Condition And Results Of Operations" beginning from page 132 of the Draft Prospectus 6) and accordingly, certain information shall be amended and/ or updated and/ or added, as provided beginning on page 21 of the Addendum.
- Under the heading titled "Government and Other Approvals" beginning from page 144 of the Draft Prospectus and accordingly, certain information shall be amended 7) and/ or updated and/ or added, as provided beginning on page 22 of the Addendum.
- 8) Under the heading titled "Other Regulatory and Statutory Disclosures" beginning from page 148 of the Draft Prospectus and accordingly, certain information shall be amended and/ or updated and/ or added, as provided beginning on page 23 of the Addendum.
- 9) The consequent changes and/ or additions as made in the respective above sections shall be accordingly disclosed in the Draft Prospectus wherever applicable.

The above additions and/ or amendments are to be read in conjunction with the Draft Prospectus, unless indicated otherwise, and accordingly their references in the Draft Prospectus stand amended pursuant to the Addendum to the Draft Prospectus. The information in the Addendum supplements the Draft Prospectus and updates the information in the Draft Prospectus, as applicable. However, please note that the Addendum does not reflect all the changes that have occurred between the date of filing of the Draft Prospectus and the date thereof, and the information included in the Draft Prospectus will be suitably updated, including to the extent stated in the Addendum to the Draft Prospectus, as may be applicable in the Prospectus, as and when filed with ROC and the Stock Exchange.

The Addendum is filed with NSE and shall be made the respective websites NSE i.e.; www.nseindia.com; Lead Manager at www.focl.in and the Issuer Company at www.shreeosfm.com

All capitalized terms used in the Addendum shall, unless the context otherwise requires, have the meaning ascribed to them in the Draft Prospectus.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and unless so registered, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold outside the United States in offshore transactions in reliance on Regulation S and the applicable laws of each jurisdiction where such offers and sales are made.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

For SHREE OSFM E-MOBILITY LIMITED

On behalf of the Board of Directors

Mr. Ramnath Chandar Patil

Managing Director

### LEAD MANAGER TO THE OFFER

#### FIRST OVERSEAS CAPITAL LIMITED

1-2 Bhupen Chambers, Dalal Street, Fountain, Mumbai - 400 001, Maharashtra, India

Tel No.: +91 22 4050 9999

Email: mb@focl.in Investor Grievance Email: investorcomplaints@focl.in

Website: www.focl.in

Place: Mumbai

Date: November 08, 2023

Contact Person: Ms. Mala Soneji / Mrs. Hemali Solanki

SEBI Registration No: INM000003671

# BIGSHARE SERVICES PRIVATE LIMITED S6-2, 6th Floor, Pinnacle Business Park, Mahakali Caves Road. Next

REGISTRAR TO THE OFFER

to Ahura Centre, Andheri East, Mumbai - 400 093, Maharashtra, India **Tel. No.:** +91 22 6263 8200

Email: ipo@bigshareonline.com

Investor Grievance Email: <a href="mailto:investor@bigshareonline.com">investor@bigshareonline.com</a>

Website: www.bigshareonline.com Contact Person: Mr. Babu Rapheal C. SEBI Registration No.: INR000001385

Shree OSFM E-Mobility Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares and has been filed the Draft Prospectus dated September 26. 2023 with NSE. The Draft Prospectus and the Addendum to the Draft Prospectus shall be available on the respective websites NSE i.e., www.nseindia.com; Lead Manager at www.focl.in and the Issuer Company at www.shreeosfm.com. Potential Applicants/Bidders should note that investment in equity shares involves a high degree of risk and details relating to such risk, please see the section entitled "Risk Factors" beginning on page 18 of the Draft Prospectus. Potential Applicants/Bidders should not reply on the Draft Prospectus filed with NSE for making any investment decision.

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#### RISK FACTORS

The following Risk Factors shall be amended and/or updated and/or added under the section titled "Risk Factors" beginning from page 18 of the Draft Prospectus:

1. We may be unable or fail to maintain/attract/retain/establish arrangements with drivers and vendors through whom we provided our services, we may experience disruption or delay in providing services to our customers which further have an adverse effect on our results of operations.

The industry in which we operate is labour intensive and our success depends in large part upon our ability to attract, hire, train and retain qualified and skilled drivers. Our top 5 vendors/ supplier constituted 16.71%, 17.10% and 13.39% of our operating expenses for year ending March 31, 2023, March 31, 2022 and March 31, 2021, respectively. While we believe we have a satisfactory working relationship with our drivers, vendors and employees, we remain subject to the risk of workforce disputes and adverse employee relationships. These potential disputes and adverse relations could result in work stoppages or other events that could disrupt our business operations or the development of our services, which could have a material adverse effect on our business, financial condition or results of operations.

Further, we also provide service through our network of vendors. We do not have any formal contract or agreement with our vendors/ supplies and while we hire their services, they are not contractually bound to deal with us exclusively, and we may face the risk of our competitors offering better terms, which may cause them to prefer our competitors over us. Our arrangements with these drivers and vendors/ supplies could involve various risks, including potential interruption in our operations for factors beyond their or our control, any significant adverse changes in their financial or business condition, as well as low levels of output, quality or efficiency. Any disruption in the operations of these drivers or vendors/ supplies could have an adverse impact on our financial condition and results of operations.

Further, there is significant competition for organized and unorganized players in India with skills necessary to perform the services. increased competition from organized and unorganized players in India could have an adverse effect on us. High attrition rates among drivers could result in a loss of qualified and skilled drivers, which could result in poor services. A significant increase in the turnover rate would increase our operating cost and reduce profit margins and could lead to a decline in demand for our products.

2. Negative publicity with respect to our services or in the passenger vehicle service industry in which we operate could adversely affect our business, financial condition and results of operations.

Our business is dependent on the trust our customers have in the quality and skill of the drivers and vendors we hire. Any negative publicity regarding the passenger vehicle service industry, in generally or regarding our Company or our services our customer facing various issues including driver's behaviour, non-acceptance of instructions/ services or driving skills could adversely affect our reputation and our results of operations.

We confirm that there have been no such instances of negative publicity involving our Company in the past however we cannot assure that the same may not happen in future and in case of any such event and negative publicity of our name may adversely affect our business and our results of operations.

3. Our financing agreements contain covenants that limit our flexibility in operating our business. Our inability to meet our obligations, including financial and other covenants under our debt financing arrangements could adversely affect our business, results of operations and financial condition.

As of March 31, 2023, our total outstanding indebtedness was Rs. 920.90 Lakhs (including both secured and unsecured borrowings). For details on our borrowings, please refer to chapter titles "Financial Indebtedness" beginning from on page 140 of the Draft Prospectus. Our ability to meet our debt service obligations and repay our outstanding borrowings will depend primarily on the cash generated by our businesses. Further, our financing agreements contain certain restrictive covenants that limit our ability to undertake certain types of transactions, any of which could adversely affect our business and financial condition. We are required to obtain prior approval from our lenders for, among other things, but not limited to effecting any change in the management/Board of the Company, declaration of dividend, capital structure of the Company; undertake any new project, implement any scheme of expansion or acquire fixed assets, enter into borrowing

arrangement either secured or unsecured with any other bank/financial institution/Company or otherwise, formulate any scheme of amalgamation, acquisition, merger, or reconstruction etc. We have received No Objection Certificate (NOC) for our proposed Initial Public offer from all our lenders.

Additionally, our financing agreements are secured by our movable, immovable or intangible assets (whether existing or future), goods and work-in-progress (whether existing or future) and by personal guarantees of our Promoter. Such financing agreements enable the lenders to cancel any outstanding commitments, accelerate the repayment, exercise cross default provisions and enforce their security interests on the occurrence of events of default such as a breach of financial covenants, failure to obtain the proper consents, failure to perfect security as specified and such other covenants that are not cured. It is possible that we may not have sufficient funds upon such an acceleration of our financial obligations to pay the principal amount and interest in full. Further, if we are forced to issue additional equity to the lenders, ownership interest of the existing shareholders in our Company will be diluted. It is also possible that future financing agreements may contain similar or more onerous covenants and may also result in higher interest cost. If any of these events were to occur, our business, results of operations and financial condition may be adversely affected.

### 4. Our inability to meet with the vehicle requirements may lead to penalties and reduce our profitability.

We are in the business of providing vehicles on hire to various corporates which are either owned by us or are provided by vendors. In case there is unavailability of vehicles or delays due to unavoidable conditions where client had to make alternate arrangements on its own or suffers due to non-availability of our services, the client may impose a certain penalty, which, when imposed, is verified by our site manager, who will escalate it to the accounts team for further action like adjustment in billing. Such penalties are adjusted by us while making the payments to the vendors in case of their mistakes.

Any failure to manage our services effectively could lead to loss of goodwill, reduce growth prospects and adversely affect our business, financial condition and results of operations.

# 5. Natural disasters, fires, epidemics, pandemics, acts of war, terrorist attacks, civil unrest and other events could materially and adversely affect our business.

Natural disasters (such as typhoons, flooding and earthquakes), epidemics, pandemics such as COVID-19, acts of war, terrorist attacks and other events, many of which are beyond our control, may lead to economic instability, including in India, or globally, which may in turn materially and adversely affect our business, financial condition and results of operations. Our operations may be adversely affected by fires, natural disasters and/or severe weather, which can result in damage to our property or inventory and generally reduce our productivity and may require us to evacuate personnel and suspend operations.

In the past, during FY 2021 due to COVID-19 pandemic our sales was exceptionally down from Rs. 11,364.59 lakhs during FY 2020 to Rs. 2,918.66 lakhs during FY 2021 due to the covid restrictions by the local authorities in the Country including geographies we operate. We cannot assure you that similar situations may not arise in future and because of that our operations and profitability may be affected.

# 6. Our operations may be subject to various operational risks due to unforeseen circumstances like accidents, breakdown of vehicles, mis-behavior of drivers etc.

Our operations may be subject to various operational risks due to unforeseen circumstances like accidents, breakdown of vehicles, mis-behavior of drivers etc. and due to that our customers may be harmed, which could have an adverse impact on our reputation, business, financial conditions and operating results.

There was one of the incidents wherein the vehicle no MH-43-BP-3650 caught fire due to some unknown reasons, while in parking in FY 2022. That time no passenger was on-board in that vehicle other than the driver and fortunately the driver was not injured in that incident. The said vehicle was insured as per our policy and we could recover the damages from the Insurance Company.

Further, we may be subject to claims of significant liability based on traffic accidents, deaths, injuries, or other incidents that are caused by Drivers, consumers, or third parties while using our services. Our vehicle insurance

policies may not cover all potential claims to which we are exposed, and may not be adequate to indemnify us for all liability. These incidents may subject us to liability and negative publicity, which would increase our operating costs and adversely affect our business, operating results, and future prospects.

# 7. There have been several instances of delay in filing of GST returns / payment of EPF dues by our Company in the past.

There have been several instances of delay in filing of GST returns / payment of EPF dues by our Company in the past which were not material in nature and the same were regularised subsequently by payments and filing of return with fees, interest and penalty. For the last three Fiscals there has been generally delay in depositing Good and Service Tax due to reason like non-availability of Input Tax Credit on time, system error etc. Though these delays have been regularised, we cannot assure you that there will be no default or delay in future in payment of such dues or filing of returns. Further, we cannot assure that we will not be subject to any legal proceeding or regulatory actions, including monetary penalties by statutory authorities on account of such delay in payments or filing of returns, which may adversely affect our business, financial condition, and reputation.

#### **GENERAL INFORMATION**

The following information shall be amended and/ or updated and/or added under the chapter titled "General Information" beginning from page 37 of the Draft Prospectus:

#### Changes in Auditors for last three years

M/s. Kale Malde & Co., Chartered Accountants, were appointed as Statutory Auditors of our Company to fill the casual vacancy at its board meeting dated June 08, 2023 for FY 2023 till the conclusion of AGM in place of M/s M. S. Sheth & Associates, Chartered Accountants, to comply with the requirement of peer review auditor in SME IPO.M/s. Kale Malde & Co. have been reappointed as Statutory Auditors for 5 years period from FY 2024 to FY 2028 at AGM dated August 29, 2023.

#### **OBJECTS OF THE ISSUE**

The following information shall be amended and/or updated and/or added under the chapter titled "Objects of the Offer" beginning from page 56 of the Draft Prospectus:

#### **Purchase of Passenger Vehicles**

Sl. No.	Type of Vehicle	Unit Cost (Rs.)	Quantity	Total Amount (Rs. In Lakhs)	Supplier / Quotation date	Quotation valid upto
1	Toyota Hyryder NEO S (5 Seater)	13,90,450	10	139.05	Millennium Toyota, Mumbai, Arpanna Motors Pvt. Ltd. / 15/09/2023	31/12/2023
2	Tata Tigor EV (5 Seater)	13,41,301	20	268.26	Heritage Motors (Mumbai) Pvt. Ltd., Panvel / 20/10/2023	31/12/2023
3	Tata Winger (13 Seater)	20,31,808	10	203.18	Vohra Auto Services, Pune / 22/09/2023	31/12/2023
4	Maruti Ertiga (7 Seater)	11,62,185	20	232.44	Kiran Motors Maharashtra, Mumbai, a division of Kiran Motors Ltd. / 21/08/2023	31/12/2023
5	Tata Star Bus EV (35 Seater)	1,26,28,700	3	378.86	Modi Motors, Thane, a unit of Viva Motors Commercial Pvt. Ltd. / 11/10/2023	31/12/2023
	Total			1,221.78		

# **Rationale for Purchase of Passenger Vehicles**

Our business mostly provide its services through mix of our own vehicles and vendor vehicles. Most of our clients insist on deploying around 20% our own vehicles in the location where we operate and balance can be vendor vehicles. There are few advantages in owning of vehicles which are as follows.

- Owning of own vehicles gives us full control over the fleet allowing us to provide services as per specific needs of our clients.
- Some of the clients insist on providing higher variant of the vehicles to their middle management employees. The cost of such vehicles is high due to which our vendors might be reluctant to buy such vehicles.
- Many of our customers are MNCs and now a days demand of EV vehicles is higher due to ESG compliance requirements from customers.
- Clients provide us with long term contract with better payment terms if vehicles are owned by us as they are ensured of vehicle of their choice.
- When vehicles are owned its availability can be assured to the clients at any time on call basis and client looks us as dependable partner for awarding contracts.
- We can assure better maintenance and hygiene of driver and vehicles if those vehicles are owned by us.

Based on the above rationale, our Company has decided to increase our fleet of own vehicles by investing Rs. 12.22 cr. out of the IPO proceeds towards purchase of passenger vehicles.

Further, our Company has no intention to purchase any second-hand passenger vehicles and shall purchase only first-hand passenger vehicles.

#### Schedule of implementation

The entire amount of Fresh Issue Proceeds will be utilised during FY 2024.

#### **BUSINESS OVERVIEW**

The following information shall be amended and/ or updated and/or added under the chapter titled "Business Overview" beginning from page 75 of the Draft Prospectus:

#### **OUR COMPETITIVE STRENGTHS**

#### 1. Asset Light Business Model and competitive service offerings

We are a people logistics services provider to the corporates either through our own vehicles or vehicles provided by vendors. We follow an asset light business model wherein we have vendors who makes available to us vehicles and drivers. Presently, we operate with a 1400+ fleet with a variety of vehicles such as Small cars, Sedans, SUVs, Luxury Cars and Buses of which 173 vehicles are owned by us and rest is leased by us from various vendors. As per our arrangements all costs including driver salaries, repairs & maintenance, fuel charges etc. are borne by the vendors and vehicles are either owned by our Company or the vendors or drivers. In case of vehicles that are provided by vendors and drivers are also provided by vendors, we have to manage their working capital by giving some money to vehicle drivers, which is ultimately billed to client after month end. Our business model for fleet management relies on our ability to design and manage employee transportation requirements of large corporates within a reasonable competitive pricing for our services and a competent delivery standard.

### **Our Products / Service offerings**

All our services are related to providing vehicle on hire and depending on the type of customers and their service requirements, it is classified in categories listed below. In all our services we provide vehicle on hire, which is monitored by our clients with whom we deal with their own software like MoveInSync, Routmatic etc. which are full service independent transport management software services. These software helps us as well client in scheduling, routing, billing and monitoring of safety & security protocols.

#### **Drivers / Vehicle arrangements**

Drivers are the most critical resources for our business. We have been servicing marquee clients from Information Technology Enabled Services (ITES) & Business Process Management (ITBPM) industry for the past many years. Our clients rely on quality & dependable services being provided by vendors like us for their employee transportation requirement for which they might require certain vehicles of different make i.e MUV, Sedan Etc.

These clients require us to own some vehicles out of the total number of vehicles we deploy at their location. The vehicles we own are assigned to particular drivers wherein the driver responsibility is to take care of the maintenance & upkeep, timely availability at client site etc.; on completion of certain period of operation the vehicles are sold to the driver on no profit no loss basis by doing so we make sure the car will have minimum wear and tear.

Most of the vehicle we deploy are on lease from various vendors the drivers are employee of these vendors for whom salaries are paid by the vendors themselves. Further please note that, all these vehicles are provided by various small vendors who are either driver themselves or are aggregators. For the purpose of working capital management of these vendors, we pay our vendors for fuel expenses on weekly basis & pay certain amount on ad-hoc basis at the end of every month for their expenses, which is ultimately billed to client after month end.

#### Insurance

Our company has obtained Commercial Vehicle Package Policies for all of our owned 173 passenger vehicles from 4 Tata AIG General Insurance Company Limited, Reliance General Insurance, National Insurance Company Ltd and Bajaj Allianz General Insurance Co. Ltd. The Commercial Vehicle Package Policies are obtained for 1 year and are renewed on yearly basis.

Further, the details of the insurance policies obtained are set forth below:

Sr.	Name Of the	Type Of	Risk Covered	Insurance	Insurance
No	Insurance	Policy		Amount	Premium Amount
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
1	Limited	Package Policy	MH43BP3763	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
2	Limited	Package Policy	MH43BP3764	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
3	Limited	Package Policy	MH43BP3765	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
4	Limited	Package Policy	MH43BP3766	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
5	Limited	Package Policy	MH43BP3767	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
6	Limited	Package Policy	MH43BP3768	410,000.00	23,637.00
	Tata AIG General	Commercial		,	,
	Insurance Company	Vehicle			
7	Limited	Package Policy	MH43BP3769	410,000.00	23,637.00
	Tata AIG General	Commercial		,	
	Insurance Company	Vehicle			
8	Limited	Package Policy	MH43BP3770	410,000.00	23,637.00
	Tata AIG General	Commercial	WHI ISBI ST TO	110,000.00	25,057.00
	Insurance Company	Vehicle			
9	Limited	Package Policy	MH43BP3772	410,000.00	23,637.00
	Tata AIG General	Commercial	1,111,0210,72	.10,000.00	20,007.00
	Insurance Company	Vehicle			
10	Limited	Package Policy	MH43BP3773	410,000.00	23,637.00
10	Tata AIG General	Commercial	WIII ISBI STTS	110,000.00	23,037.00
	Insurance Company	Vehicle			
11	Limited	Package Policy	MH43BP3774	410,000.00	23,637.00
11	Tata AIG General	Commercial	WIII T J DI J / / 4	710,000.00	23,037.00
	Insurance Company	Vehicle			
12	Limited	Package Policy	MH43BP3775	410,000.00	23,637.00
14	Tata AIG General	Commercial	14111421013/13	-710,000.00	23,037.00
	Insurance Company	Vehicle			
13	Limited	Package Policy	MH43BP3806	410,000.00	23,637.00
13	Tata AIG General	Commercial	MILH2DL 2000	710,000.00	23,037.00
		Vehicle			
14	Insurance Company Limited		MH43BP3808	410,000.00	23,637.00
14	Tata AIG General	Package Policy Commercial	WII143DF30U8	+10,000.00	23,037.00
15	Insurance Company	Vehicle	MII42DD2000	410,000,00	22 627 00
15	Limited Tata AIC Cananal	Package Policy	MH43BP3809	410,000.00	23,637.00
	Tata AIG General	Commercial			
1.0	Insurance Company	Vehicle	MII 42DD2010	410 000 00	22 (27 00
16	Limited	Package Policy	MH43BP3810	410,000.00	23,637.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
17	Limited	Package Policy	MH43BP3811	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
18	Limited	Package Policy	MH43BP3812	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
19	Limited	Package Policy	MH43BP3813	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
20	Limited	Package Policy	MH43BP3814	410,000.00	22,362.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
21	Limited	Package Policy	MH43BP3815	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
22	Limited	Package Policy	MH43BP3816	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
23	Limited	Package Policy	MH43BP3817	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
24	Limited	Package Policy	MH43BP3818	410,000.00	23,637.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
25	Limited	Package Policy	MH43BP3819	410,000.00	23,637.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
26	Insurance	Package Policy	0284	470,000.00	18,675.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
27	Insurance	Package Policy	0285	470,000.00	18,675.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
28	Insurance	Package Policy	0286	470,000.00	18,675.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
29	Insurance	Package Policy	0287	470,000.00	18,675.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
30	Insurance	Package Policy	0288	470,000.00	18,675.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
31	Insurance	Package Policy	0289	470,000.00	18,675.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
32	Insurance	Package Policy	0290	470,000.00	18,675.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
33	Insurance	Package Policy	0291	470,000.00	18,675.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
34	Insurance	Package Policy	0292	470,000.00	18,675.00
		Commercial			
	Reliance General	Vehicle	MH 43 BP		
35	Insurance	Package Policy	0294	470,000.00	18,675.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH-43-BP-		
36	Limited	Package Policy	3585	650,000.00	28,713.00
	Tata AIG General	Commercial			·
	Insurance Company	Vehicle	MH-43-BP-		
37	Limited	Package Policy	3586	650,000.00	28,713.00
	Tata AIG General	Commercial			, , , , , , , , , , , , , , , , , , , ,
	Insurance Company	Vehicle	MH-43-BP-		
38	Limited	Package Policy	3580	650,000.00	28,713.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH-43-BP-		
39	Limited	Package Policy	3589	650,000.00	28,713.00
	Tata AIG General	Commercial	2007	323,333.33	20,712.00
	Insurance Company	Vehicle	MH 43-BP-		
40	Limited	Package Policy	3587	650,000.00	28,713.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH 43-BP-		
41	Limited	Package Policy	3579	650,000.00	28,713.00
	Tata AIG General	Commercial			, , , , , , , , , , , , , , , , , , , ,
	Insurance Company	Vehicle	MH-43-BP-		
42	Limited	Package Policy	3590	650,000.00	28,713.00
	Tata AIG General	Commercial			, , , , , , , , , , , , , , , , , , , ,
	Insurance Company	Vehicle	MH-43-BP-		
43	Limited	Package Policy	3583	650,000.00	28,713.00
	Tata AIG General	Commercial		,	, -
	Insurance Company	Vehicle	MH 43-BP-		
44	Limited	Package Policy	3581	650,000.00	28,713.00
	Tata AIG General	Commercial	-	,	, -
	Insurance Company	Vehicle	MH-43-BP-		
45	Limited	Package Policy	3582	650,000.00	28,713.00
	Tata AIG General	Commercial		,	,
	Insurance Company	Vehicle	MH-43-BP-		
46	Limited	Package Policy	3644	650,000.00	28,713.00
	Tata AIG General	Commercial		,	,
	Insurance Company	Vehicle	MH-43-BP-		
47	Limited	Package Policy	3645	650,000.00	28,713.00
	Tata AIG General	Commercial	-	,	,
	Insurance Company	Vehicle	MH-43-BP-		
48	Limited	Package Policy	3646	650,000.00	28,713.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH-43-BP-		
49	Limited	Package Policy	3647	650,000.00	28,713.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH-43-BP-		
50	Limited	Package Policy	3649	650,000.00	28,713.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH-43-BP-		
51	Limited	Package Policy	3651	650,000.00	28,713.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH-43-BP-		
52	Limited	Package Policy	3652	650,000.00	28,713.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH-43-BP-		
53	Limited	Package Policy	3653	650,000.00	28,713.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle	MH-43-BP-		
54	Limited	Package Policy	3654	650,000.00	28,713.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
55	Limited	Package Policy	MH43BP3306	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
56	Limited	Package Policy	MH43BP3308	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
57	Limited	Package Policy	MH43BP3309	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
58	Limited	Package Policy	MH43BP3311	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
59	Limited	Package Policy	MH43BP3313	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
60	Limited	Package Policy	MH43BP3314	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
61	Limited	Package Policy	MH43BP3315	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
62	Limited	Package Policy	MH43BP3316	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
63	Limited	Package Policy	MH43BP3317	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
64	Limited	Package Policy	MH43BP3318	410,000.00	23,577.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
65	Limited	Package Policy	MH43BP3319	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
66	Limited	Package Policy	MH43BP3327	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
67	Limited	Package Policy	MH43BP3320	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
68	Limited	Package Policy	MH43BP3323	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
69	Limited	Package Policy	MH43BP3324	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
70	Limited	Package Policy	MH43BP3325	410,000.00	23,577.00
	Tata AIG General	Commercial		·	,
	Insurance Company	Vehicle			
71	Limited	Package Policy	MH43BP3326	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
72	Limited	Package Policy	MH43BP3340	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
73	Limited	Package Policy	MH43BP3328	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
74	Limited	Package Policy	MH43BP3329	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
75	Limited	Package Policy	MH43BP3331	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
76	Limited	Package Policy	MH43BP3332	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
77	Limited	Package Policy	MH43BP3335	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
78	Limited	Package Policy	MH43BP3336	410,000.00	23,577.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
79	Limited	Package Policy	MH43BP3338	410,000.00	23,577.00
		Commercial			
	National Insurance	Vehicle			
80	Company Ltd	Package Policy	KA05AL2602	901,000.00	25,302.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
	National Insurance	Commercial			
	Company Ltd	Vehicle			
81	Company Ltd	Package Policy	KA05AL2601	901,000.00	25,302.00
	National Insurance	Commercial			
	Company Ltd	Vehicle			
82	company 200	Package Policy	KA05AL2599	901,000.00	25,302.00
	National Insurance	Commercial			
02	Company Ltd	Vehicle	17 4 07 4 1 2 60 4	001 000 00	25 202 00
83	1 7	Package Policy	KA05AL2604	901,000.00	25,302.00
	National Insurance	Commercial			
84	Company Ltd	Vehicle	KA05AL2600	901,000.00	25 202 00
- 64		Package Policy Commercial	KAUSAL2000	901,000.00	25,302.00
	National Insurance	Vehicle			
85	Company Ltd	Package Policy	KA05AL2293	901,000.00	26,355.00
65		Commercial	KAUJAL2293	901,000.00	20,333.00
	National Insurance	Vehicle			
86	Company Ltd	Package Policy	KA05AL2287	901,000.00	26,355.00
- 00		Commercial	KA03AL2201	701,000.00	20,333.00
	National Insurance	Vehicle			
87	Company Ltd	Package Policy	KA05AL2291	901,000.00	26,355.00
- 07		Commercial	11110011122271	701,000.00	20,322.00
	National Insurance	Vehicle			
88	Company Ltd	Package Policy	KA05AL2288	901,000.00	26,355.00
	NY .' 1 Y	Commercial			,
	National Insurance	Vehicle			
89	Company Ltd	Package Policy	KA05AL2286	901,000.00	26,355.00
	National Insurance	Commercial			
	Company Ltd	Vehicle			
90	Company Liu	Package Policy	KA05AL3057	901,000.00	25,302.00
	National Insurance	Commercial			
	Company Ltd	Vehicle			
91	Company Ltd	Package Policy	KA05AL3058	901,000.00	25,302.00
	National Insurance	Commercial			
	Company Ltd	Vehicle			
92	company 200	Package Policy	KA05AL3059	901,000.00	25,302.00
	National Insurance	Commercial			
02	Company Ltd	Vehicle	IZA05AI 2056	001 000 00	25 202 00
93	* *	Package Policy	KA05AL3056	901,000.00	25,302.00
	National Insurance	Commercial			
0.4	Company I td	Vehicle	V A 05 A 1 2060	001 000 00	25 202 00
94		Package Policy Commercial	KA05AL3060	901,000.00	25,302.00
	National Insurance	Vehicle			
95	Company Ltd	Package Policy	KA05AL2453	901,000.00	25,302.00
93		Commercial	IXAUJAL24JJ	301,000.00	43,304.UU
	National Insurance	Vehicle			
96	Company Ltd	Package Policy	KA05AL2454	901,000.00	25,302.00
70		1 ackage I oney	103/1L2434	701,000.00	23,302.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
	National Insurance	Commercial			
		Vehicle			
97	Company Ltd	Package Policy	KA05AL2457	901,000.00	25,302.00
	National Insurance	Commercial			
	Company Ltd	Vehicle			
98	Company Ltu	Package Policy	KA05AL2455	901,000.00	25,302.00
	National Insurance	Commercial			
	Company Ltd	Vehicle			
99	Company Ltd	Package Policy	KA05AL2456	901,000.00	25,302.00
		Commercial			
	Reliance General	Vehicle			
100	Insurance	Package Policy	MH43BX5843	890,000.00	38,003.00
		Commercial			
	Reliance General	Vehicle			
101	Insurance	Package Policy	MH43BX5844	890,000.00	38,003.00
		Commercial			
	Reliance General	Vehicle			
102	Insurance	Package Policy	MH43BX5846	890,000.00	38,003.00
		Commercial			
	Reliance General	Vehicle			
103	Insurance	Package Policy	MH43BX5847	890,000.00	38,003.00
		Commercial			
	Reliance General	Vehicle			
104	Insurance	Package Policy	MH43BX5848	890,000.00	38,003.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
105	Limited	Package Policy	MH43BX4991	1,064,000.00	33,341.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
106	Limited	Package Policy	MH43BX4992	1,064,000.00	33,341.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
107	Limited	Package Policy	MH43BX4993	1,064,000.00	33,341.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
108	Limited	Package Policy	MH43BX4994	1,064,000.00	33,341.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
109	Limited	Package Policy	MH43BX4361	1,064,000.00	33,341.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
110	Limited	Package Policy	MH43BP6433	650,000.00	29,578.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
111	Limited	Package Policy	MH43BP6434	650,000.00	29,578.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
112	Limited	Package Policy	MH43BP6436	650,000.00	29,578.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
113	Limited	Package Policy	MH43BP6437	650,000.00	29,578.00
	Tata AIG General	Commercial		,	·
	Insurance Company	Vehicle			
114	Limited	Package Policy	MH43BP6438	650,000.00	29,578.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
115	Limited	Package Policy	MH43BP6440	650,000.00	29,578.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
116	Limited	Package Policy	MH43BP6441	650,000.00	29,578.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
117	Limited	Package Policy	MH43BP6442	650,000.00	29,578.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
118	Limited	Package Policy	MH43BP6471	650,000.00	29,578.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
119	Limited	Package Policy	MH43BP6478	650,000.00	29,578.00
		Commercial			
	Reliance General	Vehicle			
120	Insurance	Package Policy	MH43BX5718	1,681,000.00	51,873.00
		Commercial			
	Reliance General	Vehicle			
121	Insurance	Package Policy	MH43BX5719	1,681,000.00	51,873.00
		Commercial			
400	Reliance General	Vehicle	)	4 504 000 00	<b>7.1</b> 0 <b>7.2</b> 0.0
122	Insurance	Package Policy	MH43BX5720	1,681,000.00	51,873.00
	D 11 C 1	Commercial			
100	Reliance General	Vehicle	MILLADINETOI	1 (01 000 00	51.052.00
123	Insurance	Package Policy	MH43BX5721	1,081,000.00	51,873.00
	Dalionas Carrent	Commercial			
104	Reliance General	Vehicle	MIIAODVETAT	1 601 000 00	51 972 00
124	Insurance Tata AIC Canaral	Package Policy	MH43BX5747	1,681,000.00	51,873.00
	Tata AIG General	Commercial Vehicle			
125	Insurance Company Limited		MH43BX5632	575,000.00	26,786.00
123	Tata AIG General	Package Policy Commercial	WII143DA3032	373,000.00	40,700.00
	Insurance Company	Vehicle			
126	Limited	Package Policy	MH43BX5633	575,000.00	26,786.00
120	Tata AIG General	Commercial	MITHODASUSS	373,000.00	20,700.00
	Insurance Company	Vehicle			
127	Limited	Package Policy	MH43BX5634	575,000.00	26,786.00
14/	Tata AIG General	Commercial	MIII-3D/X3034	272,000.00	20,700.00
	Insurance Company	Vehicle			
128	Limited	Package Policy	MH43BX5635	575,000.00	26,786.00
120	Limited	I dekage I oney	1111731113033	272,000.00	20,700.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
129	Limited	Package Policy	MH43BX5636	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
130	Limited	Package Policy	MH43BX5638	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
131	Limited	Package Policy	MH43BX5639	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
132	Limited	Package Policy	MH43BX5640	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
133	Limited	Package Policy	MH43BX5641	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
134	Limited	Package Policy	MH43BX5646	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
135	Limited	Package Policy	MH43BX5035	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
136	Limited	Package Policy	MH43BX5036	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
137	Limited	Package Policy	MH43BX5037	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
138	Limited	Package Policy	MH43BX5038	575,000.00	26,786.00
	Tata AIG General	Commercial			
	Insurance Company	Vehicle			
139	Limited	Package Policy	MH43BX5039	575,000.00	26,786.00
		Commercial			
	Reliance General	Vehicle			
140	Insurance	Package Policy	MH12QW8537	621,000.00	23,744.00
		Commercial			
	Reliance General	Vehicle		-24 000 00	22.744.00
141	Insurance	Package Policy	MH12QW8539	621,000.00	23,744.00
	n	Commercial			
	Reliance General	Vehicle		-24 000 00	22.744.00
142	Insurance	Package Policy	MH12QW8540	621,000.00	23,744.00
	n	Commercial			
	Reliance General	Vehicle	) M1100*****	<b>601</b> 000 00	22.744.00
143	Insurance	Package Policy	MH12QW8541	621,000.00	23,744.00
	D 1' C 1	Commercial			
	Reliance General	Vehicle	) WHO CHART	621 000 00	22.744.00
144	Insurance	Package Policy	MH12QW8542	621,000.00	23,744.00

Sr. No	Name Of the Insurance	Type Of Policy	Risk Covered	Insurance Amount	Insurance Premium Amount
		Commercial			
	Reliance General	Vehicle			
145	Insurance	Package Policy	MH12QW8545	621,000.00	23,744.00
		Commercial			
	Reliance General	Vehicle			
146	Insurance	Package Policy	MH12QW8543	621,000.00	23,744.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
147	Co. Ltd.	Package Policy	MH43CE3029	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
148	Co. Ltd.	Package Policy	MH43CE3032	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
149	Co. Ltd.	Package Policy	MH43CE3034	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
150	Co. Ltd.	Package Policy	MH43CE3035	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
151	Co. Ltd.	Package Policy	MH43CE3036	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
152	Co. Ltd.	Package Policy	MH43CE3039	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
153	Co. Ltd.	Package Policy	MH43CE3041	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
154	Co. Ltd.	Package Policy	MH43CE3042	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
155	Co. Ltd.	Package Policy	MH43CE3043	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
156	Co. Ltd.	Package Policy	MH43CE3045	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
157	Co. Ltd.	Package Policy	MH43CE3443	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			
158	Co. Ltd.	Package Policy	MH43CE3444	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
	General Insurance	Vehicle			22 0 45 22
159	Co. Ltd.	Package Policy	MH43CE3446	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
=	General Insurance	Vehicle			22 0 45 22
160	Co. Ltd.	Package Policy	MH43CE3448	1,031,000.00	32,843.00

Sr.	Name Of the	Type Of	Risk Covered	Insurance	Insurance
No	Insurance	Policy		Amount	Premium Amount
	Bajaj Allianz	Commercial			
1.61	General Insurance	Vehicle	MII42CE2440	1 021 000 00	22 042 00
161	Co. Ltd.	Package Policy	MH43CE3449	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
1.00	General Insurance	Vehicle	MII42CE2451	1 021 000 00	22 042 00
162	Co. Ltd.	Package Policy Commercial	MH43CE3451	1,031,000.00	32,843.00
	Bajaj Allianz				
1.62	General Insurance	Vehicle	MII42CE2452	1 021 000 00	22 042 00
163	Co. Ltd.	Package Policy	MH43CE3452	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
1.64	General Insurance	Vehicle	MII42CE2452	1 021 000 00	22 042 00
164	Co. Ltd.	Package Policy	MH43CE3453	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
1.65	General Insurance	Vehicle	MII 42 CE 2 4 5 4	1 021 000 00	22 042 00
165	Co. Ltd.	Package Policy	MH43CE3454	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
1.00	General Insurance	Vehicle	MILIAGE 2501	1 021 000 00	22 0 42 00
166	Co. Ltd.	Package Policy	MH43CE3591	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
1.67	General Insurance	Vehicle	MILLAGERASOR	1 021 000 00	22 0 42 00
167	Co. Ltd.	Package Policy	MH43CE3592	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
1.60	General Insurance	Vehicle	MII 42 CE 2 45 0	1 021 000 00	22 0 42 00
168	Co. Ltd.	Package Policy	MH43CE3450	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
1.00	General Insurance	Vehicle	MII 42 CE 201 4	1 021 000 00	22 042 00
169	Co. Ltd.	Package Policy	MH43CE3914	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
170	General Insurance	Vehicle	MII42CE2015	1 021 000 00	22 042 00
170	Co. Ltd.	Package Policy	MH43CE3915	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
171	General Insurance	Vehicle	MII42CE2016	1 021 000 00	22 042 00
171	Co. Ltd.	Package Policy	MH43CE3916	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
170	General Insurance	Vehicle	MII42CE2017	1 021 000 00	22 042 00
172	Co. Ltd.	Package Policy	MH43CE3917	1,031,000.00	32,843.00
	Bajaj Allianz	Commercial			
172	General Insurance	Vehicle	MII42CE2010	1 021 000 00	20.042.00
173	Co. Ltd.	Package Policy	MH43CE3918	1,031,000.00	32,843.00

# **OUR MANAGEMENT**

The following information shall be amended and/or updated and/or added under the chapter titled "Our Management" beginning from page 90 of the Draft Prospectus:

Name, Designation, Address, Date of Birth, Age,	Other Directorships
Occupation, Term, Period of Directorship and DIN	
Mr. Ravikant Moreshwar Mhatre	Virtuous Capital Limited
Age: 51 years	<ul> <li>BEW Engineering Limited</li> </ul>
	<ul> <li>Clinitech Laboratory Limited</li> </ul>
	<ul> <li>Shanthala FMCG Products Limited</li> </ul>

# Changes in our Board during the Last Three Years

Name of Director	Date of Change/ Resignation/ Appointment	Reason		
Shivasandhi Satyanarayana Tangella	30.09.2022	Resigned due to Pre - occupation		
Chirag Rajnikant Sheth	30.09.2022	Resigned due to Pre - occupation		
Sarita Anant Patil	27.01.2023	Resigned due to Pre - occupation		
Manjushree Nitin Shanbhag	27.01.2023	Resigned due to Pre - occupation		

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following information shall be amended and/or updated and/or added under the chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning from page 132 of the Draft Prospectus:

#### Comparison of FY 2023 with FY 2022:

#### **Revenue from operations**

Our revenues for the past 3 years were affected as compared to FY 2020 as most of our clients (being in IT sector) had not used our services on a full-fledged basis. The reasons our clients did not use our services on a full-fledged basis as they provided work from home facilities to their employees due to COVID-19 restrictions. As and when the COVID-19 restrictions were relaxed, our services had also picked up and accordingly, there was growth in last 3 years. Please note prior to Covid-19, during FY 2020 our sales were Rs. 11,364.59 lakhs and from there it dipped to Rs. 2,918.66 lakhs during FY 2021 due to the covid restrictions. After relaxations from the government from Covid related restrictions and opening up of offices, our revenue also started normalizing and has grown to Rs. 3,030.19 Lakhs in FY 2022 and Rs. 8,211.30 Lakhs in FY 2023. However, FY 2023 figure is still lower than our FY 2020 figures and we expect to cross that during current financial year.

## GOVERNMENT AND OTHER APPROVALS

The following information shall be amended and/or updated and/or added in the chapter titled "Government and Other Approvals" beginning from page 144 of the Draft Prospectus:

# Tax Related and Other Business Approvals:

Authorisation Granted	Issuing Authority	Registration No. / Reference No. / License No.	Applicable Act/ Regulation	Valid upto
Certificate of Registration	Government Of	ALC-B-	The Motor	31-12-
(Transport License)-	Karnataka,	4/MTW/CR-	Transport Worker	2023
Karnataka	Department Of	635/2023-24	Act, 1961 and	
	Labour		Rules, Karnataka	

# Approvals applied for but not yet received / Renewals made in the usual course of business:

<b>Issuing Authority</b>	Authorisation Granted	Applicable Act/ Regulation	Application No.	Application Date
Certificate of	Government Of West	The West Bengal	Application No./	
Registration	Bengal,	Motor Vehicles	Acknowledgement	19-10-2023
(Transport License)-	Department Of	Rules, 1989	No. is yet to be	
West Bengal	Labour		generated	

## OTHER REGULATORY AND STATUTORY DISCLOSURES

The following information shall be amended and/or updated and/or added under the heading Track Records Of Past Issues Handled By First Overseas Capital Limited in the chapter titled "Other Regulatory And Statutory Disclosures" beginning from page 148 of the Draft Prospectus:

# Annexure A Disclosure of Price Information of Past Issues Handled By Merchant Banker(s)

TABLE 1

Sr. No.	Issue Name	Issue Size (Rs. Cr.)	Issue Price (Rs.)	Listing Date	Opening Price on listing date	+/-% change in closing price, [+/-% change in closing benchmark]- 30th calendar days from listing	+/-% change in closing price, [+/-% change in closing benchmark]- 90th calendar days from listing	+/-% change in closing price, [+/-% change in closing benchmark]-180th calendar days from listing
1)				10.01	SME BOAR	D		
1)	Ducol Organics And Colours Limited	31.51	78.00	19-01- 2023	111.95	-9.57(-0.27)	+10.72(-2.12)	+54.89(+9.75)
2)	SVJ Enterprises Limited	6.12	36.00	09-03- 2023	38.00	-18.31(0.07)	+19.58(+5.58)	+148.59(+9.99)
3)	Amanaya Ventures Limited	2.76	23.00	09-03- 2023	20.10	-30.31(0.07)	-23.66 (+5.58)	-3.33 (+9.99)
4)	Nirman Agri Genetics Limited	20.30	99.00	28-03- 2023	102.00	-24.20(+5.27)	+24.99 (+9.30)	+87.85(+14.60)
5)	Kore Digital Limited	18.00	180.00	14-06- 2023	201.00	-58.10(+4.48)	+48.26(+6.31)	N.A.
6)	Cell Point (India) Limited	50.34	100.00	28-06- 2023	100.00	-52.21(+3.51)	-46.74(+3.18)	N.A.
7)	Synoptics Technologies Limited	54.04	237.00	13-07- 2023	238.00	-45.05(-0.24)	-45.44(+1.39)	N.A.
8)	Ondoor Concepts Limited	31.18	208.00	01-11- 2023	214	N.A.	N.A.	N.A.
9)	Shanthala FMCG Products Limited	16.07	91.00	03-11- 2023	108	N.A.	N.A.	N.A.
					MAIN BOAR	RD		

Sr. No.	Issue Name	Issue Size (Rs. Cr.)	Issue Price (Rs.)	Listing Date	Opening Price on listing date	+/-% change in closing price, [+/-% change in closing benchmark]- 30th calendar days from listing	+/-% change in closing price, [+/-% change in closing benchmark]- 90th calendar days from listing	+/-% change in closing price, [+/-% change in closing benchmark]-180th calendar days from listing
10)	Pyramid Technoplast Limited	1530.52	166	29-08- 2023	187.00	+2.98(+0.66)	N.A.	N.A.

## Note:-

- 1. The BSE Sensex and Nifty are considered as the Benchmark Index
- 2. Prices on BSE/NSE are considered for all of the above calculations
- 3. In case the 30th/90th/180th day is a holiday, closing price on BSE/NSE of the nearest trading day has been considered.
- 4. In case 30th/90th/180th days, scrips are not traded then closing price on BSE/NSE of the nearest trading day has been considered.

TABLE 2: SUMMARY STATEMENT OF DISCLOSURE

Financial Year	Tota1 no. Of IPOs	Total amount of funds raised (Rs. Cr.)	No. of IPOs trading at discount-30 <sup>th</sup> calendar days from listing			premiu	No. of IPOs trading at premium-30 <sup>th</sup> calendar days from listing			No. of IPOs trading at discount-180 <sup>th</sup> calendar days from listing			No. of IPOs trading at premium-180 <sup>th</sup> calendar days from listing		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	
						SME B	OARD								
2023-24*	5	169.63	2	1	-	-	-	-	-	-	-	-	-	-	
2022-23	10	193.93	ı	4	3	3	-	-	2	1	-	3	-	1	
2021-22	4	96.13	1	1	-	2	-	-	2	-	-	1	1	-	
MAIN BOARD															
2023-24*	1	1530.52	ı	-	1	-	-	-	-	-	-	-	-	-	

<sup>\*</sup> Upto date of this Draft Prospectus

#### **DECLARATION**

We, hereby declare that all the relevant provisions of the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, 2013 the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulations issued there under, as the case may be. We further certify that all statements are true and correct.

## SIGNATURE BY ALL THE DIRECTORS OF OUR COMPANY

Name of the Directors	Signature
Ramnath Chandar Patil	
Managing Director	Sd/-
Nitin Bhagirath Shanbhag	
Chairman & Whole-time Director	
	Sd/-
Ravikant Moreshwar Mhatre	
<b>Independent Director</b>	Sd/-
Sangita Bhamesh Kamble	
<b>Independent Director</b>	
-	Sd/-
Abhishek Agrawal	
Independent Director	
	Sd/-
SIGNED BY THE CHIEF FINANCIAL OFFICER	OF OUR COMPANY
Shivasandhi Satyanarayana Tangella	Sd/-
om asanum satjanarajana rangena	5u/-

**PLACE: Mumbai** 

DATE: November 08, 2023